

Solutionary provides security and compliance platform

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As readers of the Daily T1R know, we just held our annual Hosting and Cloud Transformation Summit (HCTS) in Las Vegas a couple of weeks ago. In addition to the agenda of speakers and panelists, one of the more interesting aspects of the HCTS event involves analyst 1:1 sessions that are available to attendees. The 1:1 sessions provide 30-minute sessions for attendees not only to probe our knowledge about a myriad of topics but also to introduce themselves and their companies to the 451 Research analyst community.

It was through this opportunity we learned about Solutionary. With our recent increased coverage of certifications and regulations, it seems timely to make the DT1R audience aware that options are available to help not only obtain a strategic certification but also how to retain that certification and perhaps avoid possible financial penalties for non-compliance.

About Solutionary

Solutionary is a managed security services provider (MSSP), and the information security company delivers a range of managed security products and professional services to medium-to-large businesses that reduce risk, increase data security and ensure compliance with a range of security frameworks. Founded in 2000, the Omaha, Nebraska-based company offers security and compliance management. Solutionary provides customers with advanced service delivery, patented technology, thought leadership, years of groundwork and proprietary certifications that exceed industry standards.

As a cloud-based MSSP, Solutionary reduces the information security and compliance burden on its customers and delivers managed security services designed to align with client goals and enhance an organization's existing security program, infrastructure and personnel. The company's services

are based on security professionals, data-driven and actionable threat intelligence, and the company's ActiveGuard service platform, which provides expert security and compliance management. Solutionary's services are delivered 24/7 to clients through two security operations centers (SOCs) in the Americas, and eight SOCs in EMEA and Asia-Pacific with strategic partners.

About the ActiveGuard platform

The company's patented, cloud-based ActiveGuard security and compliance platform is the technological foundation behind its services. ActiveGuard collects and correlates vast amounts of data from most any application or device capable of producing a log file. The platform delivers the following functionality:

- Security and compliance log monitoring
- Security and compliance log management
- Compliance services
- Vulnerability management
- Security device management
- Cloud security
- Virtualization security services

Advanced threat detection

The platform provides cross-correlation and event-handling capabilities to recognize threats and reduce false positives, making security more operationally efficient. The platform uses multiple detection methods that include anomaly detection, statistical analysis and heuristic analysis, which enables ActiveGuard to better identify and protect against advanced threats.

Security and compliance portal

ActiveGuard services include 24/7 access to its security and compliance portal. The portal provides multiple levels of valuable and actionable security and compliance information such as:

- Tools to identify, research and solve security issues
- On-demand security, compliance and audit reporting
- Evidence and log vault to reduce compliance drain and streamline audit needs
- Built-in ticketing, as well as third-party ticket system integration
- PCI-compliant vulnerability lifecycle management

- Reporting infrastructure
- Customizable dashboard
- Unlimited accounts

The ActiveGuard Security and Compliance Portal offers clients a consolidated view of security operations in real time. All Solutionary managed security services include access to the ActiveGuard Security and Compliance Portal, which provides customizable access to information about all of the devices being monitored with extensive reporting capability.

Cloud-based managed security services

The ActiveGuard platform uses cloud-based technology to deliver managed security services that provide security products that leverage clients' current technical infrastructure. This cloud-based approach provides the ability to expand services as businesses grow and change. The cloud-based infrastructure also provides economies of scale that allow Solutionary to deliver cost-effective products.

Compliance services

The challenge for companies today is not only how to become compliant but also to remain compliant with changing regulatory and industry rules and standards. Defining security controls remains easier to do than making sure those security controls truly meet the needs of a specific regulation or industry requirement. It's commonplace for regulations and standards to increase in number, strength and complexity, along with penalties for data breaches.

The following table provides the regulations and related business industries that Solutionary can help with its ActiveGuard platform and managed and certified consulting services:

Solutionary supported regulations

Regulation	Industry
PCI DSS	Finance and retail
FFIEC/GLBA/FDIC/NCUA	Financial services, banks and credit unions
HIPAA/HITECH/HITRUST	Health exchanges, providers and payers
SOX	Publicly traded companies
ISO/COBIT/NIST	Government and good practice security

Solutionary's credentials and expertise include the following:

- PCI Approved Scanning Vendor (ASV)
- Qualified Security Assessment Company (QSAC)
- Certified HITRUST Alliance Common Security Framework (CSF) Assessor
- Staffed with certified security experts (CISSP, CISA, CISM, GCIA, CSOA and others) with industry experience in financial services, healthcare, retail, manufacturing, technology and government.

T1R take

In the current environment of increasing regulatory activity, multi-tenant datacenter (MTDC) providers are under increasing pressure to assist their customers in complying with various government regulations surrounding IT security. In order to meet specific criteria, MTDC providers typically refer to industry standards to implement processes and procedures for daily operations and management of their datacenters and technology.

Moreover, more and more MTDC providers are obtaining specific certifications or compliance to target growth in specific verticals like HIPPA, for example, to attract more business from the healthcare vertical. T1R thinks that for providers without a solid knowledge and experience in satisfying regulatory requirements that the assistance of an MSSP like Solutionary would serve them well. It's important to note that organizations that fall out of compliance can face significant financial penalties. It's become well known that initial HIPAA fines have been significantly larger as a result of non-compliant audit findings.

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